



*Financial Freedom by Design*

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February 20, 2007

Advanced Solar Electric  
Attn: Nancy Suarez  
3325 Grande Vista Drive  
Thousand Oaks, CA 91320

Dear Nancy,

As both a Business Owner & Homeowner, the sales/service experience is especially important to me. I cannot tell you how many times I've said: "If I ran my company like (company X), I'd be out of business!"

Accordingly, it was a pleasant surprise to actually "experience" excellence, from beginning to end, throughout our involvement with your firm!

Please know we continue to recommend you to our friends, family and clients. Please do not hesitate to use us as a referral source. It is a pleasure to support "excellence" in our community.

Respectfully,

  
Stephen J. Kipp  
President & CEO